



## CIO DINNER INVITATION

# THE INTERNET OF EVERYTHING

*Tuesday 21st July 2015  
At Castle Terrace Restaurant, Edinburgh*

*Hosted by Ian Russell, Country Manager –  
Scotland & Northern Ireland  
Special guest speakers from SCC, F5 and Cisco*



Does the Internet of Things really offer a future where every day physical objects will be connected to the Internet and be able to identify themselves to other devices?

Is it an industry buzz word like Big Data or a flash of excitement like 3D Printing or an acceptance of a software defined everything world of the future? Will it transform how we live our lives?

If it does how do you plan for this eventuality? Does this drive an integrated IT network and security approach and how does this link to your overall business plan?





### **Ollie Hart**

General Manager  
Network and Security, SCC

Ollie Hart has been working in the IT industry for 16 years and has recently joined SCC from Sophos – the British security company – where he initially led the public sector sales team and then the entire UK sales function. He also represented Sophos on government and industry panels and owned the industry response to Government strategy on cyber skills, research, funding and innovation through the Cyber Growth Partnership. Prior to working at Sophos, Ollie held global and country sales roles and UK management roles with Hewlett Packard across both commercial and government teams.



### **Robert Price**

Head of Technical Strategy,  
Partner & Commercial, Cisco

Rob is a professional communications engineer and member of the Institution of Engineering and Technology (MIET). He has been with Cisco for over 15 years and is currently Head of Technical Strategy for the Partner & Commercial team. In this role, Rob manages a team of 12 Systems Engineers, who in turn provide support to Cisco's Partner community. Rob's role includes managing his team, as well as providing thought leadership and formulating technical strategy for Cisco's partners, and Commercial customers.



### **Michael Brown**

Systems Engineering  
Manager, F5 Networks

Michael manages a team of pre-sales engineers who are experts in L4 – L7 load balancing and L3 – L7 security across the UK and Ireland. Michael has held a number of positions across engineering, product management and field roles. Over the course of Michael's 25+ year career in technology, he has worked for a number of companies including Iris/Lotus/IBM where Michael was a software engineer on Lotus Notes. Among his career accomplishments, Michael holds a US patent and has another pending. Born in the US, Michael relocated to the UK 6 years ago and calls London home. You can follow Michael on Twitter as @MBF5Net where he comments on SDN, security, and technology trends.

# AGENDA

Tuesday 21st July 2015

**6.30pm** – Drinks and Canapés

**7:00pm** – Introduction by Ian Russell, followed by a three-course dinner and wine

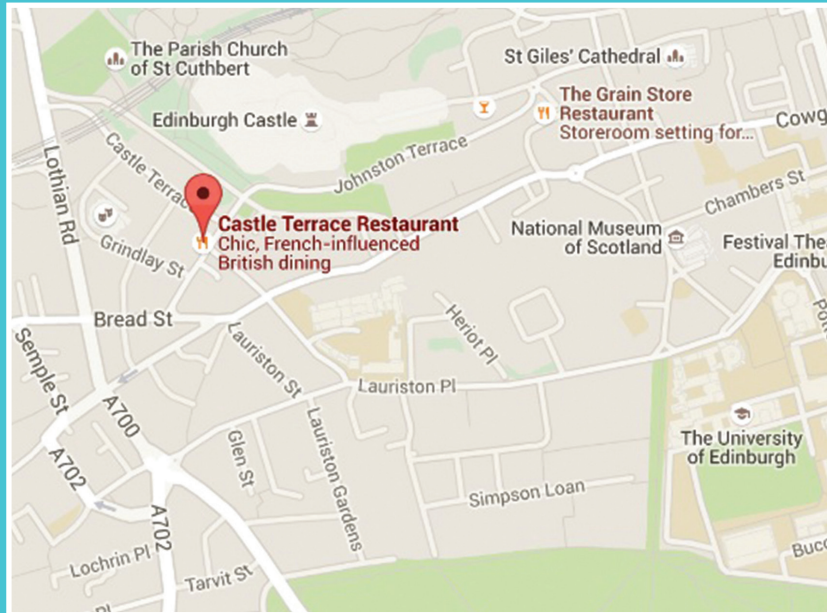
*In between courses, Ollie, Rob and Michael will explore the concept of the IoT and how this relates to business plans and security.*

**9.00pm** – Summary and close by Ian Russell



“The Internet of Things has the potential to transform our society, economy and how we live our lives.”  
President and CEO of Samsung Electronics, BK Yoon.

# The Venue



Castle Terrace Restaurant, 33-35  
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