



Client Storage Assessment Transformation

Platinum
Business
Partner





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The task of understanding how effectively you are using your data storage infrastructure is an on-going challenge for all IT departments. Any Storage transformation project requires an accurate picture of the current environment before the journey to a fully optimised architecture can begin. Storage Assessment from IBM can provide this understanding. The assessment provides in depth multi-vendor information about both your primary & back-up storage environments, wherever your data resides – on premise or in the cloud.

IBM provide a comprehensive single pane report showing your existing storage plus a comparison with a strategic aligned target solution, that will be extremely useful whatever storage vendor you subsequently select.

What you get

A single pane report that visualises your:

- Existing storage environment – the reality of your current storage configuration, utilisation and capacity metrics
- Strategic target solution – an optimised future configuration that delivers improved service
- Financial business plan – substantiating the savings you can make to your ongoing storage costs
- Operational and performance issues resolved
- Migration plan – the high level steps to enhance your storage effectiveness and efficiency

Benefits

- Gain new insight into your storage environment, where data really resides; whether on premises or in the cloud
- Envision an optimal storage end-state that “sweats” existing assets, providing improved availability and performance
- Deliver significant total cost of ownership savings - typically 30% to 50% over a 3 year period
- A clear, deliverable transition plan that outlines the steps to realising these benefits



Over 2,500 assessments completed globally

The assessment is completed through the use of a light touch meta-data only approach to data collection, that has been tried and tested globally with thousands of customers in multi-vendor environments.

Produced within 3 – 5 days of data collection and combined with a follow up workshop, this is an ideal way to visualize how your storage and backup capabilities could align with the demands of your business. A successful

- Zero cost
- Multi-vendor support
- Fast 3-5 day turnaround
- Easy to undertake - agentless data collection

assessment is based on a collaborative effort between the client, the IBM/Business Partner technical point of contact (TPoC), and the IBM Cognitive Storage Analytics team.

The Technical Lead will leverage the IBM Cognitive Storage Analytics Self Service Portal (SSP) to register, initiate & define the new customer opportunity, and to manage the return and ingesting of collected.



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