Client Storage Assessment Transformation

Platinum Business Partner



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The task of understanding how effectively you are using your data storage infrastructure is an on-going challenge for all IT departments. Any Storage transformation project requires an accurate picture of the current environment before the journey to a fully optimised architecture can begin. Storage Assessment from IBM can provide this understanding. The assessment provides in depth multi-vendor information about both your primary & backup storage environments, wherever your data resides – on premise or in the cloud.

IBM provide a comprehensive single pane report showing your existing storage plus a comparison with a strategic aligned target solution, that will be extremely useful whatever storage vendor you subsequently select.

What you get

A single pane report that visualises your:

- Existing storage environment the reality of your current storage configuration, utilisation and capacity metrics
- Strategic target solution an optimised future configuration that delivers improved service
- Financial business plan substantiating the savings you can make to your ongoing storage costs
- Operational and performance issues resolved
- Migration plan the high level steps to enhance your storage effectiveness and efficiency

Benefits

- Gain new insight into your storage environment, where data really resides; whether on premises or in the cloud
- Envision an optimal storage end-state that "sweats" existing assets, providing improved availability and performance
- Deliver significant total cost of ownership savings - typically 30% to 50% over a 3 year period
- A clear, deliverable transition plan that outlines the steps to realising these benefits

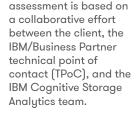


Over 2,500 assessments completed globally

The assessment is completed through the use of a light touch meta-data only approach to data collection, that has been tried and tested globally with thousands of customers in multivendor environments.

Produced within 3 – 5 days of data collection and combined with a follow up workshop, this is an ideal way to visualize how your storage and backup capabilities could align with the demands of your business. A successful

- · Zero cost
- Multi-vendor support
- Fast 3-5 day turnaround
- Easy to undertake agentless data collection



The Technical Lead will leverage the IBM Cognitive Storage Analytics Self Service Portal (SSP) to register, initiate & definethe new customer opportunity, and to manage the return and ingesting of collected.





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